

Client Investment Profile

The Australian Securities and Investments Commission (ASIC) which is the regulatory body that regulates us, enforces strict rules as to how advice can be given. These rules mean that before giving personal advice Taylor Collison must examine details such as your current financial situation, your personal and financial objectives, as well as your attitude to risk. Accordingly we appreciate you assisting us in completing this Client Profile Form entirely and accurately. The information sought in this document will be regarded by us as strictly confidential. It will be used by your Adviser to ensure that any advice we provide is tailored to your specific needs and objectives. Taylor Collison will protect the privacy of your information in accordance with the Privacy Act and our own Privacy Policy. Please note: If this form is not completed we can only provide you with "general" advice, which is advice that does not address your individual needs. Taylor Collison accepts no liability for any advice given on the basis of inaccurate or incomplete information.

Declaration

- I DO NOT WISH TO PROVIDE MY PERSONAL INFORMATION. I acknowledge that any advice or recommendations I receive is on a general advice basis only. Proceed to Page 7.

Alternatively please complete the information below:

Investment Experience

Please tick one box: Extensive Moderate Limited None

Investment Objectives

Which of the following do you consider to be the most relevant to your needs and objectives?

- Income Capital Growth Balanced income & Growth Short term trading
 Speculative Trading Capital Security/Capital Preservation Other (please specify)

Investment Timeframe

Please indicate the expected term of your investments

- Less than 18 months 18 months - 3 years 3 - 5 years 5 - 7 years More than 7 years

Risk Profile

Whether investing or trading, there is a risk of losing some or all of your investment. The more aggressive, active (i.e. frequency of transactions) and growth oriented your investment strategy, the greater the risk. Diversification does reduce the risk of loss from any particular investment holding. The level of risk you are prepared to accept reflects your investment objectives. Accordingly, personal advice (if provided) would be focused on financial products and portfolio weighting which have attributes up to the level indicated by you.

Please indicate the level of risk you are prepared to accept.

- | | |
|---|---|
| <input type="checkbox"/> Conservative / Low risk | Preservation of the capital invested. While there can never be a guarantee of no losses, by diversification and adopting a sound strategy over the long term, the risk of losses is minimized. |
| <input type="checkbox"/> Moderately conservative | Stable income stream. Modest growth on the capital invested.
Medium to long term capital security. |
| <input type="checkbox"/> Balanced/Medium Risk | Moderate growth on the capital invested. Moderate income stream.
Moderate level of capital volatility. |
| <input type="checkbox"/> Moderately aggressive | High level of growth on the capital invested. Modest level of income stream. High volatility, accepts that shares which are likely to provide capital growth can also result in capital losses. |
| <input type="checkbox"/> Aggressive/High Risk | High level of growth on the capital invested. Income is incidental.
High level of volatility, accepts higher risk of negative returns in search of high returns. |

Current Financial Position

What is your primary source of income Business earnings Salary Investments Retirement Assets

Annual Income \$ Approximate Annual Salary \$

Are any of your investments funded by debt or margin lending? No Yes

- Residential Property \$
- Investment Property \$
- Australian Shares (listed & unlisted) \$
- International Shares \$
- Fixed Interest \$
- Managed Funds \$
- Cash at Bank \$
- Super Fund Assets \$
- Other \$
- Total Assets** \$

Total value of investment assets (exclude the value of the residential property) \$

Liabilities:

- Home Mortgage \$
- Margin Lending Loans \$
- Other Borrowings \$
- Other Liabilities \$
- Total Liabilities** \$
- NET Assets** \$

Date of Birth (Applicant 1) / /

Date of Birth (Applicant 2) / /

Date of Birth (Applicant 3) / /

Superannuation Funds

For Superannuation Funds, have we received:

- Trust Deed YES NO
- Investment Strategy YES NO

Please complete use this space for additional information you may wish to provide.

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