



Policy Title: Best Execution Policy

Preamble:

This document sets out information on Taylor Collison Limited's Execution Policy and approach to providing Best Execution in accordance with Part 3.8 of the ASIC Market Integrity Rules (Securities Markets) 2017. Unless you notify us to the contrary, you will be deemed to have given your prior consent to the execution or transmission of orders in accordance with this policy. As a full Market Participant, Taylor Collison is committed to its ongoing obligation to provide best execution services when handling and executing client orders.

Policy:

Execution Venue

Taylor Collison will route Orders directly to the Order Books of licensed markets including, ASX and Chi-X.

Where we transmit orders for execution on your behalf, we will assess whether the venue to which we transmit your order for execution provides the best outcome for you on a consistent basis.

In this document, "Order Books" has the same meaning as given in the Rules, and includes:

- ASX TradeMatch
- ASX Centre Point
- Chi-X Australia
- Chi-X Hidden

We operate in a multi-market venue execution system and your order may be spread across those Order Books. There may also be occasions where Taylor Collison will transmit and execute a client order through the Order Books of a crossing or other matching mechanism under a pre-trade transparency exception. In such circumstances, where we may be acting for both sides of the transaction, we will act on the basis that we provide to each client the best outcome in terms of price improvement, volume improvement or managing market impact.

Limit orders

Limit Orders that cross the spread will be handled and executed according to the best execution arrangements of Taylor Collison. Limit Orders that do not cross the spread (namely, buy Orders priced at or lower than the best bid price and sell Orders priced at or higher than the best offer price), will be handled according to the best execution arrangements of Taylor Collison and will be placed on the relevant Order Book/s.

Specific instructions

Where you provide us with a specific instruction about how your Order should be executed, we will take reasonable steps to satisfy that instruction. However, you should be aware that a specific instruction may prevent us from obtaining the best outcome for you.



Any specific instruction you give must be:

- clear and unambiguous; and
- provided on either an order-by-order basis or a standing basis for a period not exceeding 12 months.

Execution Factors

We will consider the following factors in determining how we execute your orders in the market.

- Nature of the order, e.g. market order, limits order, fill or kill etc.
- Price and Transaction costs
- Speed & Size of order
- Market volumes & liquidity
- Trading objectives
- Exchange trading hours & exchange opening and closing mechanisms
- Other matters considered relevant to execution of the order

Client Instructions

We will always execute client orders in accordance with the instructions given by you, promptly and fairly in accordance with the rules, customs and conventions of the Markets on which the order is transacted. If you require your order to be executed in a particular manner and not in accordance with our best execution principle, as set out below, you must clearly state your desired method of execution when you place your order. To the extent that your instruction is not comprehensive, we will determine any non-specified components of the execution in accordance with these best execution principles.

We will communicate with you if best execution principles can not be achieved or where specific instructions may result in a client not obtaining the best outcome.

Best Execution Principles

Wholesale

Taylor Collison will take into account outcomes relevant to a wholesale client when a wholesale client provides instructions to execute an order. Taylor Collison will take all reasonable steps to obtain the best possible result for clients, taking into account price, costs, speed, likelihood of execution and settlement, size, nature and/or any other relevant order execution consideration, whether we are executing orders on behalf of clients or placing orders with, or passing orders to, others for execution. This overarching obligation to obtain the best possible result for clients is referred to, in this document, as our obligation of "Best Execution". Unless otherwise directed, Taylor Collison's Best Execution policy will be to achieve Best Price. The trade off to a Best Execution policy which offers Best Price is of course some or all of the outcomes may not be achieved.

Some Wholesale Clients have a preference as to the use or otherwise of a particular exchange and Taylor Collison will comply with those instructions when placing an order. Wholesale Clients can give standing instructions on execution requirements, including an instruction to opt out of the Best Execution Policy. Any such standing instruction will be valid for a period of 12 months.



Retail

In most cases price and execution costs are of primary importance, followed by the likelihood of execution and settlement. Hence, we will assume best execution for retail orders means best price.

Demonstration of compliance

Upon receipt of a reasonable request by a client, Taylor Collison will demonstrate to the client that its Order was executed in accordance with the best execution arrangements. A request should be made within three business days after the Order being executed. The information that may be provided to a client to demonstrate best execution of a transaction will depend on circumstances. Such evidence may include; the time at which an Order was received, a description of the process by which the Order was processed in the Taylor Collison's order management system, prevailing market data that was available to Taylor Collison at the time the Order was processed, identification of the venue selected by Taylor Collison and the reason for selecting the venue. Taylor Collison must take reasonable steps to obtain the best outcome for its clients when handling and executing orders, but this does not guarantee the best outcome. Possible reasons for not achieving the best outcome include latency in the execution environment or infrastructure or market data.

Disclosure

Taylor Collison is committed to prompt and fair treatment of all clients' orders and has a number of policies and procedures in place to ensure transactions are managed appropriately.

Taylor Collison reserves the right to make changes to this best execution policy and any such changes will be posted on our website www.taylorcollison.com.au.

This policy was updated in February 2019.